



SAP S/4 HANA:

SAP S/4 HANA helps businesses create and maintain their edge over market and increase their efficiency. KingTech along with SAP newest technology helps you simplify your every business activity. This upgraded software is built on in-memory platform known as SAP HANA and provides a personalize connection with SAP Fiori. It unites software and people to run a smooth real time business. It opens door beyond real time reporting as provided by SAP HANA. It drives end-to-end digitized operations and gives instant value throughout all business processes. It comes with an on-premise and on cloud portfolios separately. SAP S/4HANA can drive instant value across lines of business and industries with ultimate sophistication: simplicity. Your enterprise could drive instant insight across lines of business, connect with business and social networks and plug into the Internet of Things in real time. SAP S/4HANA removes previous technological barriers and helps companies manage complexity and run simple across the digital value chain. SAP S/4HANA enables all assets, structured and unstructured data and business processes across the digital value chain to be connected through a common digital business platform. As a result, organizations can truly explore new business models as never before imagined.

Features:

- Smaller total data footprint
- Higher throughput
- Faster analytics and reporting, delivered through embedded analytics
- Less process steps
- ERP, CRM, SRM, SCM, PLM co-deployed
- Unlimited workload capacity
- Predict, recommend, simulate
- SAP HANA Cloud Platform extensions
- SAP HANA multi-tenancy
- All data: social, text, geo, graph, processing
- New SAP Fiori for any device (mobile, desktop, tablet)
Choice of deployment: on premise, cloud, hybrid

The benefits of SAP S/4 HANA are:

- **Human Resource** : Integrate strategic plans with workforce planning, including training. Drive comprehensive workforce analytics (internal employees + contingent labor), including spend analysis at all levels of granularity – country, region, category and at the individual level.

- **Procurement** : Eliminate the need for AP and AR reconciliations with immediate alignment between suppliers and purchasing organizations offer discounts based on real-time understanding of liquidity and cash flow.
- **Customer** : Match high-value inventory with customers that are willing to pay a premium if certain conditions are met Enable a real-time demand-driven supply chain by leveraging customer order history, forecasts, social data and product sensor data Base promotions on true understanding in-stock levels, purchase trends and customer preferences in real time. Enable flexible fulfillment across all channels by matching customer orders with total landed cost associated with products, inventory availability in each channel and other granular details.
- **Resources** : Ensure availability of necessary technical resources and materials in the required quantity and quality by immediate sourcing through the network and understanding where and when materials are needed. Real-time business operations monitoring of resources to reduce bottlenecks.

Simplified real-time data foundation

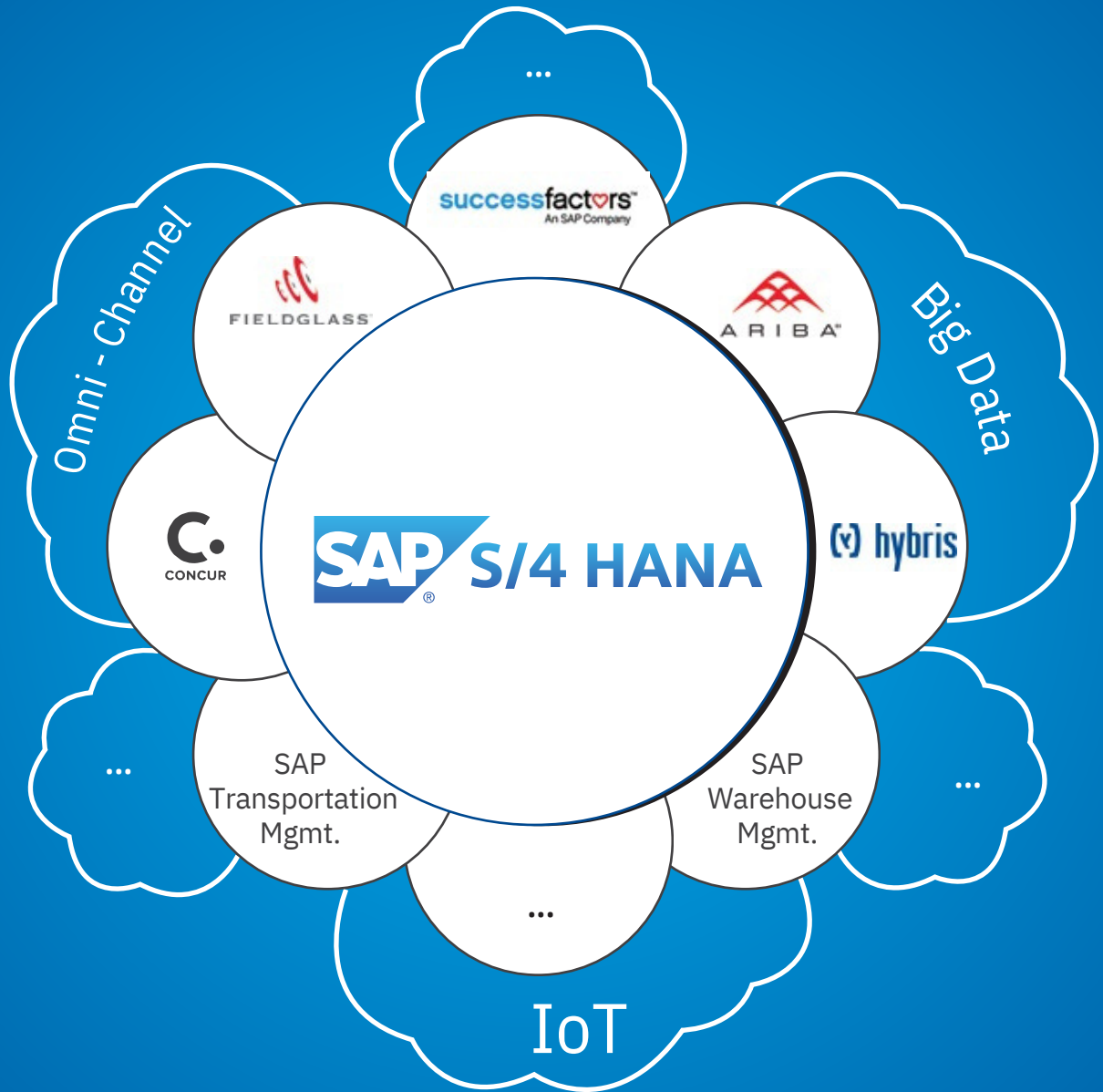
SAP S/4HANA brings transactions and analytics together into a single in-memory, column-based platform.

- Single source of the truth
- No aggregation of data
- Real-time calculations, no batch jobs
- Transaction-level granularity
- vast simplification of data model/architecture
- Reduced infrastructure and maintenance
- Simplified functionality enhancements

Interconnected and flexible

With SAP S/4HANA, achieve real-time integration across on-premise, cloud and hybrid applications.

- Native on- premise/cloud and cloud/cloud integration
- SAP HANA Cloud Integration across domains:
 - (i) SuccessFactors
 - (ii) Ariba
 - (iii) SAP Cloud for Customer
 - (iv) Fieldglass
 - (v) Concur





SAP Cloud Portfolio

The SAP Cloud portfolio provides a complete set of offerings including, a cloud platform, cloud services, cloud applications and an industry leading business network. Organizations can choose from public, private or hybrid cloud deployments to fit their business needs. SAP Cloud extends existing IT environment to unlock new levels of agility and performance that you may not have believed was possible. SAP strategy centers on:

- Leveraging the right mix of secure, high performance cloud, hosted and on-premise technology
- Providing public and private options all delivered on the industry's leading cloud platform
- Combining our cloud expertise, portfolio, security and integration capabilities to address customer needs

SAP Cloud Applications

SAP delivers the industry's broadest portfolio of cloud Line of Business solutions, giving customers the flexibility, choice and control needed to drive innovation and agility into their businesses. SAP cloud applications are built from the ground up, leveraging SAP's innovation, industry expertise and global reach to enable you to execute your business strategies at scale and adapt your processes quickly and easily.

- Extend existing on-premise investments with the cloud, delivering new innovative processes and insights.

- Deliver choice via hybrid deployment and solution options to uniquely meet the needs of your business.
- Solve critical problems with a consumer - like user experience driving collaboration and results for employees, customers, suppliers and other partners.

Engage your customer like never before

Aligning your organization around your customers is now more important than ever. Your Marketing, Sales and Customer Service teams are the front line to the customer. They need to harness your end-to-end enterprise, along with deep customer insight and personalized engagement in order to stand-out from the competition and deliver a relevant experience at every step of the customer journey. Equip your marketing, sales and customer service teams with SAP cloud solutions to win with today's empowered customers.

- Know your customers like never before
- Guide your customer's journey every step of the way
- Turn prospects into promoters

Run Your Whole Business on a Single, Integrated, Cloud-Based Suite

Manage your entire global business in the cloud – financials, human resources, sales, procurement, customer service and supply chain. Cloud solutions from SAP integrate seamlessly with on-premise solutions to maximize agility and eliminate the need for major IT investments making them ideally suited for small

and medium size organizations and the subsidiary network of large corporations.

- Increase efficiency across your organizations by enabling and standardizing on SAP best practices
- Gain timely insights through embedded analytics and reporting
- Access business functionality and analytics anytime, anywhere from a broad range of mobile device
- Leverage Corporate resources out to your subsidiaries with standard, supported and integrated solution
- Trust highly secure data centers that are managed, monitored and maintained by SAP experts
- Focus on your business, not IT, with up to date software managed, monitored and maintained by SAP and partners

HCM Cloud Applications

Engage your workforce to drive growth

Empower your people to take charge of their performance and their careers – by relying on cloud applications for human resources. Optimize your HR operations across geographies, organizations and employee types and drive your workforce strategies with true insight and confidence.

- Find the right people and optimize their performance
- Align your people with your strategy, organization-wide
- Reduce training time with software that is easy to use
- Pay as you go with lower, more predictable costs
- Connect cloud applications with on-premise systems
- Secure your employee data with robust security tools

Success Factors

Improving Business results through people

Today's rapidly and continuously changing business environment demands greater agility than ever and the ability to quickly develop new strategies as circumstances evolve. But it's also critical to be able to execute those strategies rapidly and effectively.

SuccessFactors HCM Suite

The SuccessFactors HCM Suite includes a complete set of tightly integrated talent management solutions, robust workforce

analytics and planning, plus a next generation core HR solution.

With over 3600 customers and more than twenty million users in 177 countries, SuccessFactors HCM Software is the most adopted Software-as-a-Service (SaaS) business software in the world.

Unique Competitive Advantage

The SuccessFactors HCM suite is comprehensive, engaging and flexible enough to start with any product and expand to every product in the suite. Success-Factors ties people strategy to business strategy with workflows, content, insights and expertise that directly impacts business results and drives company success.

SuccessFactors HCM Suite includes:

- Employee Central - Deliver real business impact with a next generation core HR system that puts the 'self' back in self-service'. Strategically-minded HR and IT teams have realized that user-friendly core HR solution is the key to accurate employee data. Capturing employee, organizational and talent data all in one solution delivers better results, faster.
- Recruiting - Transform recruiting into a continuous, strategic part of your talent strategy with the only end-to-end recruiting solution that helps you attract, engage and select better candidates and then measure the results.
- Onboarding - By guiding hiring managers, empowering new hires and connecting onboarding to other key talent management activities, SuccessFactors makes onboarding a strategic process that improves job satisfaction, time to productivity and first year retention.
- Performance & Goals - Communicate strategy, create meaningful individual goals across the organization and focus employees on what matters while enabling executives to monitor goal progress in real-time. Then reward, measure and tie employee performance to business results, streamline the performance appraisal process and enable meaningful feedback.
- Compensation - Pay your people based on achievement, establish a pay for performance culture retain top talent and increase productivity across the organization. Calibration drives better compensation decisions with objective ratings.
- Succession & Development - Anticipate and plan for staffing changes and assure the readiness of employee talent at all levels. Align learning activities with competency gaps to arm

your workforce for current and future needs. Improve motivation with continuous development and career planning.

- Learning - Develop a comprehensive learning strategy with a complete learning management solution (LMS) that enables you to manage, develop and deploy instructor-led and formal and social online training. Our Content-as-a-Service (CaaS) solution eliminates your need to manage the infrastructure, bandwidth & delivery, management, security and updates for all of your e-learning programs.
- Workforce Planning - Leverage in-depth workforce information and benchmarks to assess readiness to execute strategies, forecast the impact of business decisions, mitigate risk and take action.
- Workforce Analytics & Reporting - Deliver actionable, quantitative insights to your business leaders with a powerful combination of talent and business data that produces easy to understand and consume information. Creates a catalyst for positive change in the business.
- SAP Jam - Improve employee productivity and teamwork by combining collaboration, communication and content-creation tools with a private social network for your organization. Jam's remarkably simple video and screen capture lets everyone share his or her expertise – even right from a mobile device.

Delivered via Software as a Service (SaaS)

SuccessFactors HCM Suite is delivered on a secure, reliable and highly scalable architecture that offers customers rapid deployment, rapid results and continuous innovation at a lower total cost of ownership than other solutions.



DEPLOYMENT OPTIONS

When it comes to SAP deployments, there are two primary deployment options: on-premises (onsite) and cloud-based. Here are some key differences between SAP onsite and cloud deployments:

On-Premises (Onsite):

- In an on-premises deployment, the SAP software and hardware infrastructure are located on the company's premises, managed and maintained by the company's IT staff.
- Companies have full control over the infrastructure, data, and security measures in an on-premises environment.
- On-premises deployments typically require a large upfront investment in hardware, software licenses, and IT staff to manage and maintain the system.
- Upgrades and updates to the SAP system may require downtime and can be more complex and time-consuming.

Cloud

- In a cloud deployment, the SAP software and infrastructure are hosted and managed by a third-party cloud service provider (such as SAP itself, AWS, Azure, etc.).
- Cloud deployments offer scalability, flexibility, and the ability to quickly adjust resources based on business needs.
- Companies can benefit from reduced upfront costs as they pay for the services on a subscription or pay-as-you-go basis.
- Cloud deployments often offer easier access to the latest features, updates, and patches without the need for significant downtime.
- Security and compliance are managed by the cloud service provider, but companies still need to ensure data protection and compliance on their end.

Choosing between SAP onsite and cloud deployment depends on various factors such as budget, IT resources, scalability requirements, security considerations, and the organization's overall IT strategy. Many companies are moving towards cloud-based deployments due to the flexibility, scalability, and cost-effectiveness they offer, but some industries with strict data regulations or specific security requirements may prefer on-premises deployments for greater control and compliance.